



Major Gift Fundraiser

The Organization

Bible League International (BLI) is an evangelical Christian ministry located in the south Chicago suburb of Crete, IL. Through the support of generous donors, BLI is providing people with Bibles they can understand so that, prepared by the Holy Spirit, they will be brought into fellowship with Jesus Christ and His Church. We do this worldwide by translating, distributing, and engaging people in the Scriptures.

The Opportunity

We have an exciting opportunity available for a Major Gift Fundraiser (known as a Regional Field Director). This individual will raise money for the support of the ministry of BLI from individuals, churches, selected foundations, and businesses that have capacity to make significant gifts to this work. The RFD will build relationships with partners and potential partners by utilizing God-honoring practices that encourage biblical stewardship. The RFD will cultivate those relationships utilizing the Relationship Cycle.

Candidate must reside within the territory: FL, LA, GA, AL, MS, TN, KY, NC, SC, MD, VA, WV, and DC
This position requires a 50% travel commitment.

Essential Duties

1. Articulate effectively the vision, mission, identity, services and funding needs of Bible League International to selected individuals and churches, as well as approved foundations and businesses in order to build the territory.
2. Secure financial support for the work of Bible League International by utilizing the moves management cultivation strategy (identify, research, communicate, involve, ask, thank, report) in working with partners within the assigned territory.
3. Articulate effectively a "stewardship theology" that ministers to the partner and helps them to recognize and fulfill their role as stewards of God's resources.
4. Identify and follow-up on opportunities to present Bible League International to new potential partners to ensure growth in ministry support within the territory. Networking capabilities are extremely important for growth of income.
5. Create a written moves management cultivation plan for all donors within the territory. This plan will include a detailed moves management cultivation plan for the 20% of donors that give 80% of revenue from the assigned territory, as well as for significant prospects, meeting goals for an increasing number of successful responses each year. The plan will include strategies and benchmarks for upgrading giving levels and requesting and receiving gifts. Identification of each donor's giving capacity, cultivating to appropriate levels and retaining donors are key to success.
6. Participate in approved public events, conferences, marketing/PR, partner vision trips, and other opportunities to expand the donors' connection to the mission and vision of Bible League International.

Qualifications:

- Must be a Christian, having a personal relationship with Jesus Christ. Must also agree with our statement of faith and conduct him/herself in a Christ-like manner.

- Possess a minimum of 5 years of successful fundraising experience for a nonprofit or charitable organization, or equivalent experience in a related Development such as Development sales or territory management.
- College degree or equivalent experience required.
- Understanding of fundraising as a stewardship ministry.
- Possess experience working with Christians and churches in the evangelical community.
- Displays humility and servant leadership with an exceptional ability to understand the passion and heart of the partner.
- Ability to work as a team with capacity to work with great effectiveness with other fundraising colleagues and regional team members.
- Possess above average communication, persuasion, listening and presentation skills, understanding that it must be the Holy Spirit who moves the human heart. The RFD must have a pleasant and outgoing demeanor, be a self motivator, and present a neat, professional and appropriate appearance.
- In order to build regional territory, it is essential that the RFD be able to follow-up on opportunities to present Bible League International to new potential partners.
- RFD must articulate effectively the vision, mission to selected churches and individuals as well as approved foundations and businesses.
- Tolerant of varying theological viewpoints, and able to view all believers as brothers and sisters in Christ.

Please visit www.bibleleague.org for more information about the ministry.

Resume and cover letter may be emailed to hr@bibleleague.org or faxed to 708/367-8990.

Bible League International
 ATTN: Human Capital
 3801 Eagle Nest Drive
 Crete, IL 60417

Pursuant to the Civil Rights Act Section 702, Bible League International has the right to and will only hire candidates who agree with Bible League International's Statement of Faith and profess Christ as their personal Lord and Savior.